

Stock Code: 3467



Focus your care~

Forcera Materials Co., Ltd.

February 20, 2025

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- ❑ Company profile
- ❑ Market position and part application
- ❑ External analysis and core competence
- ❑ Business performance
- ❑ Semiconductor market outlook and company strategic plans
- ❑ ESG performance



Company profile

Forcera Materials Co., Ltd.

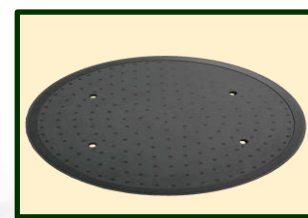
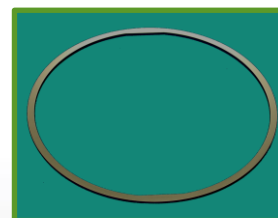
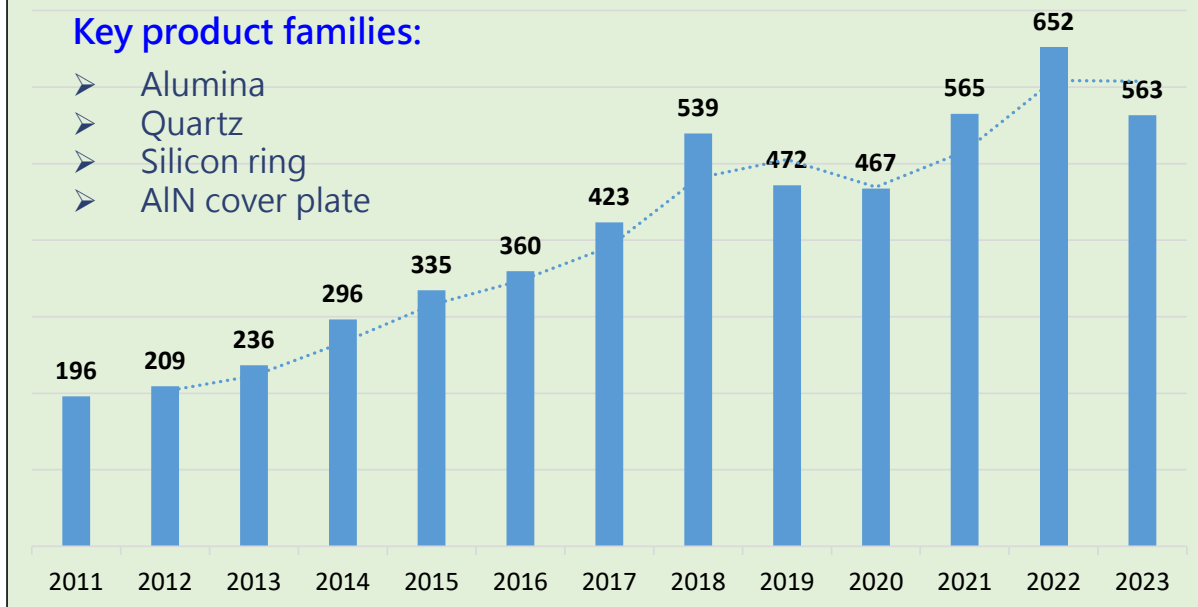


- Established: 1997
- Mfg. location: Hsinchu, Taiwan
- Capital: NT\$ 282 million
- Chairman: Dr. CY Ma
- President: Starsky Wang
- No. of employees (as of Jan. '25): 188
- Business focus: semi. industry

Forcera Sales Revenue: NT\$ million

Key product families:

- Alumina
- Quartz
- Silicon ring
- AlN cover plate



- An OEM certified, semi grade fine ceramic chamber part solution provider with core technologies integrating from ceramic material processing through precision machining, surface treatment, and part clean & etching

Growth through world leading equipment maker
(technical catch-up vs. first mover advantage)

Moving to leading edge node
readiness of advanced tech.

World-class competitiveness
innovative technology dev.

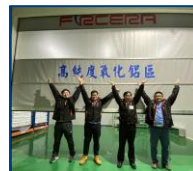
1990

- 2004 ISO9001:2000 certified
- 2005 Hukou plant construction completed and production started
- 2020 ISO 45001:2018 certified
- 2009 Company renamed as Forcera Materials Co., Ltd.

2010

- 2020 Higher purity alumina material FA998 certified by top semiconductor company
- 2020 Mass production of 300mm ceramic domes commenced

2021~2024



- 1997 Establishment of SIC Electronics

2000

- 2010 Qualified by the largest semi. equipment makers
- 2013 Core technologies certified:
1) semi grade material Sicalox
2) component fabrication technology
3) part clean technology
- 2014 business expanded through collaboration with top semiconductor company
- 2019 moving to leading edge nodes

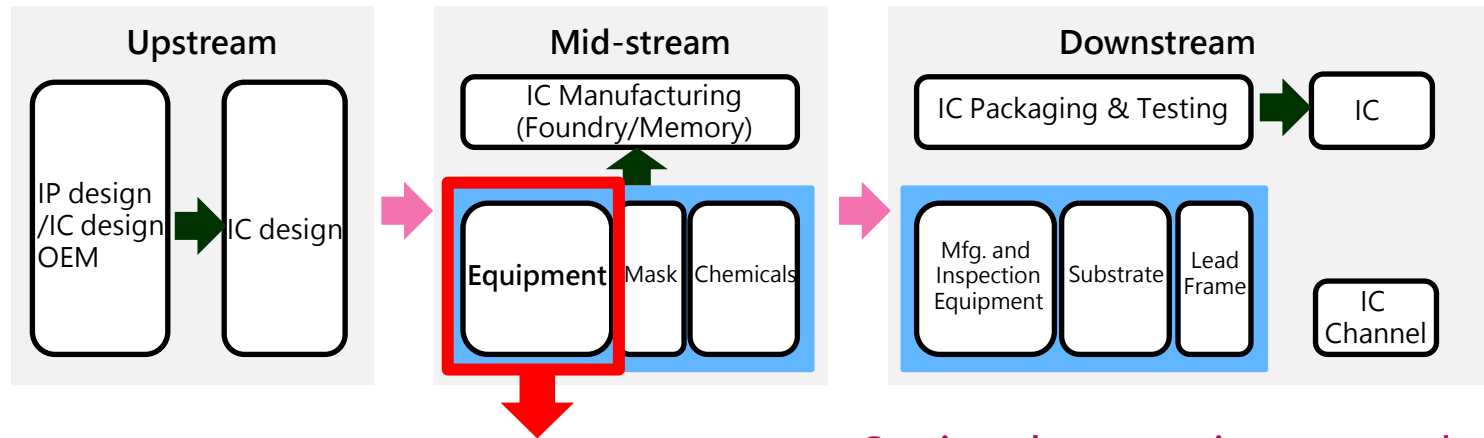
2020.

- 2021 Collaboration with world leading semiconductor company for leading-edge, innovative technology development
- 2024 Innovative ceramic material dev. for leading nodes process completed for product testing
- 2024 A new, advanced part clean line construction commenced through collaboration with world leading semiconductor equipment maker
- Dec. 4, 2024 Listing application approved by Taipei Exchange

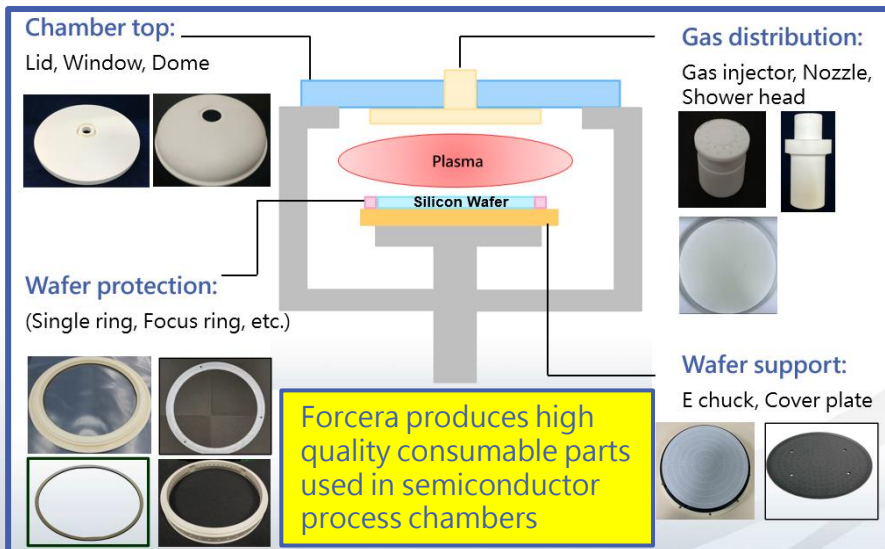


Market position and part application

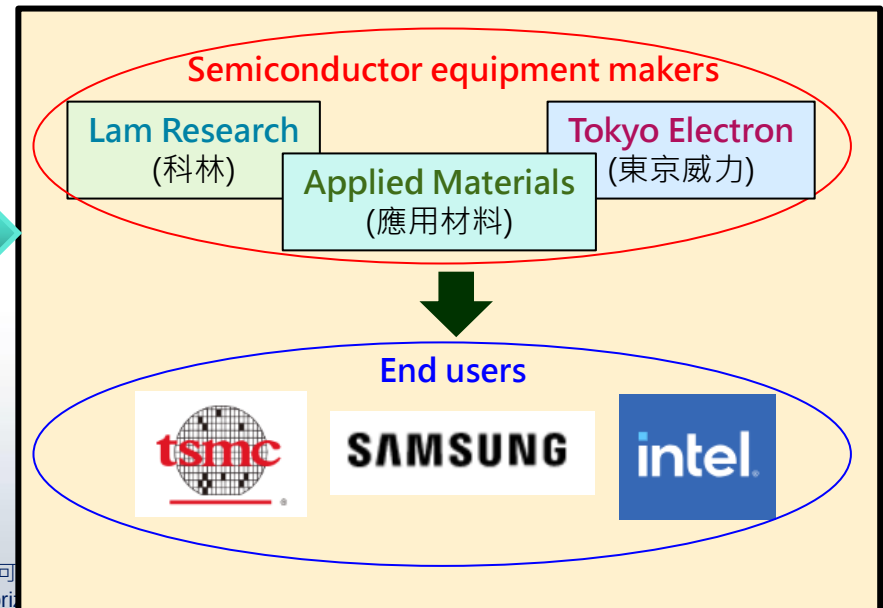
● Semiconductor Value Chain:



● Front-end Process Equipment Parts:



● Semiconductor equipment supply chain:



The 「invisible driving force」 behind semiconductor manufacturing

- Part quality impacts directly on the chip production yield
- The excellent material properties withstand the extreme environment in semiconductor process chambers

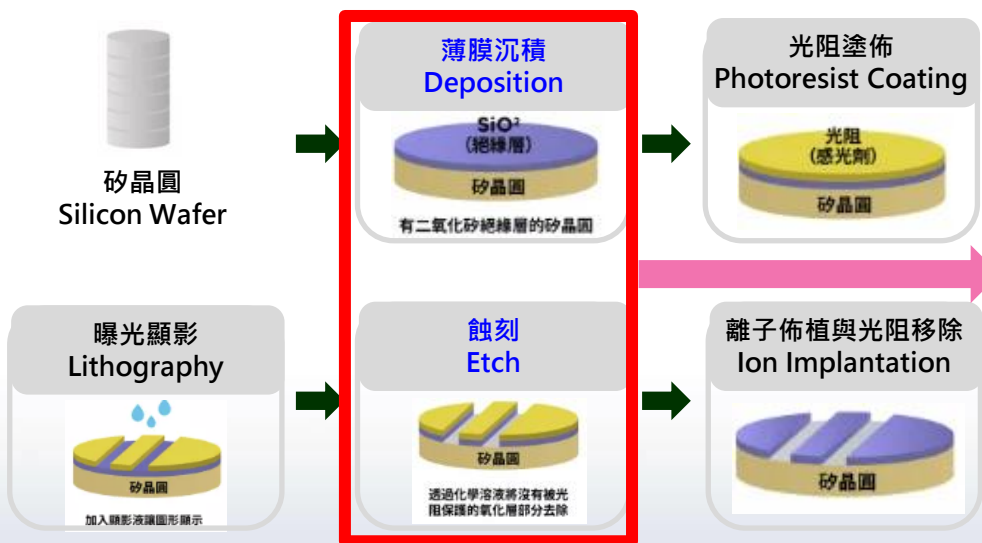
✓ High purity, density

✓ Plasma resistance

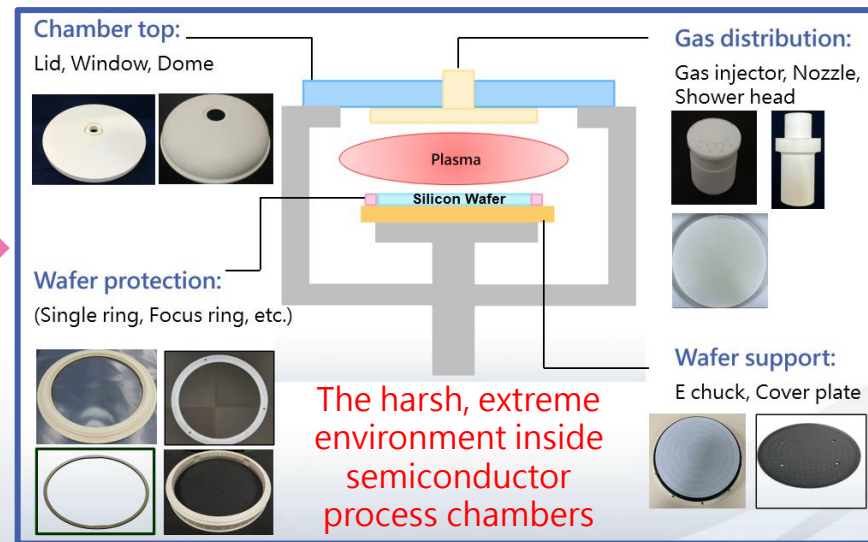
✓ High cleanliness level

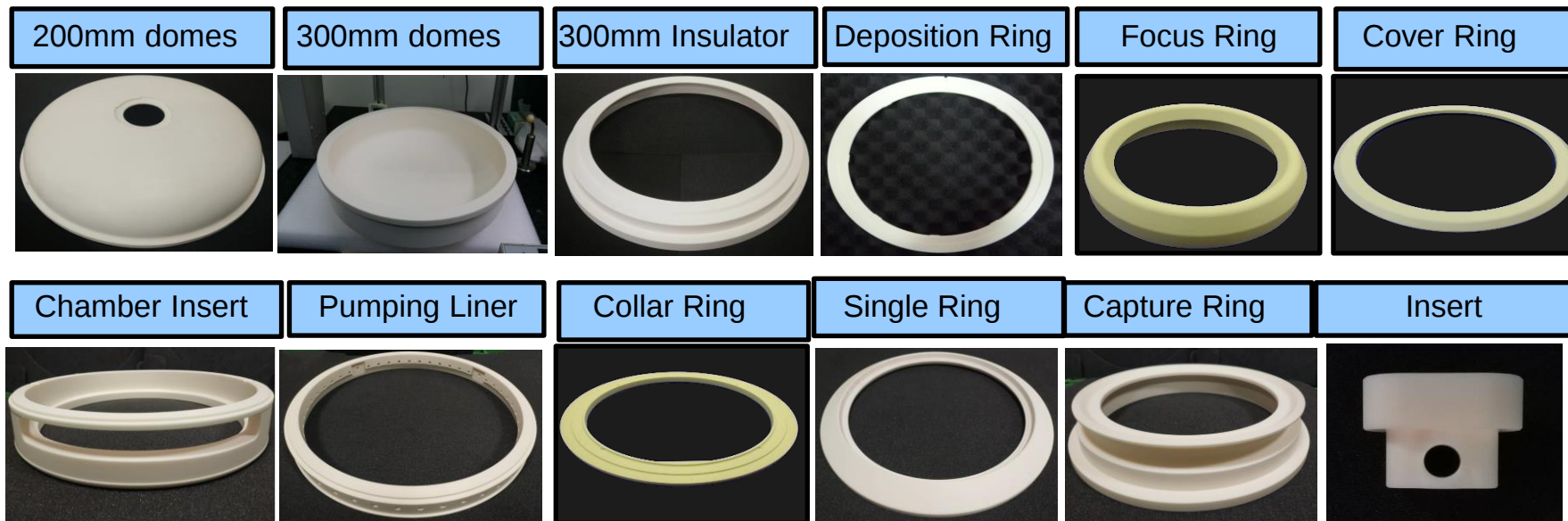
➡ ✓ Effective particle control

● Semiconductor manufacturing process:

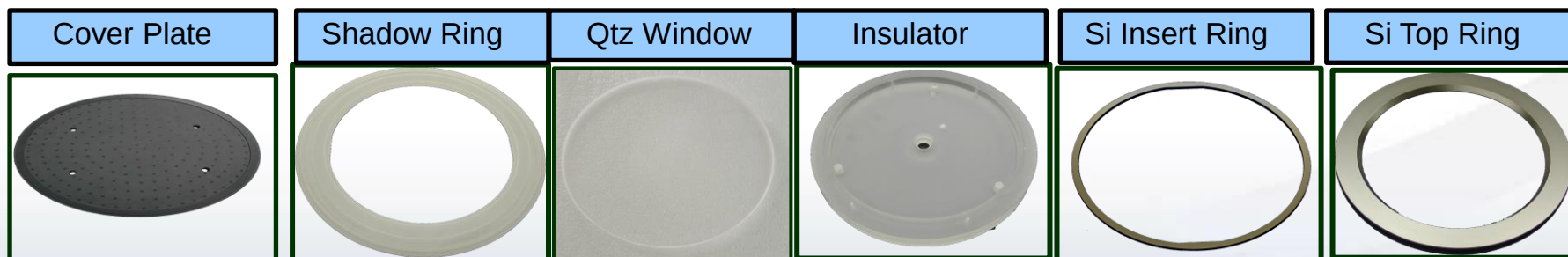


● Deposition & etch process chambers:





Alumina (氧化鋁陶瓷)



AlN (氮化鋁)

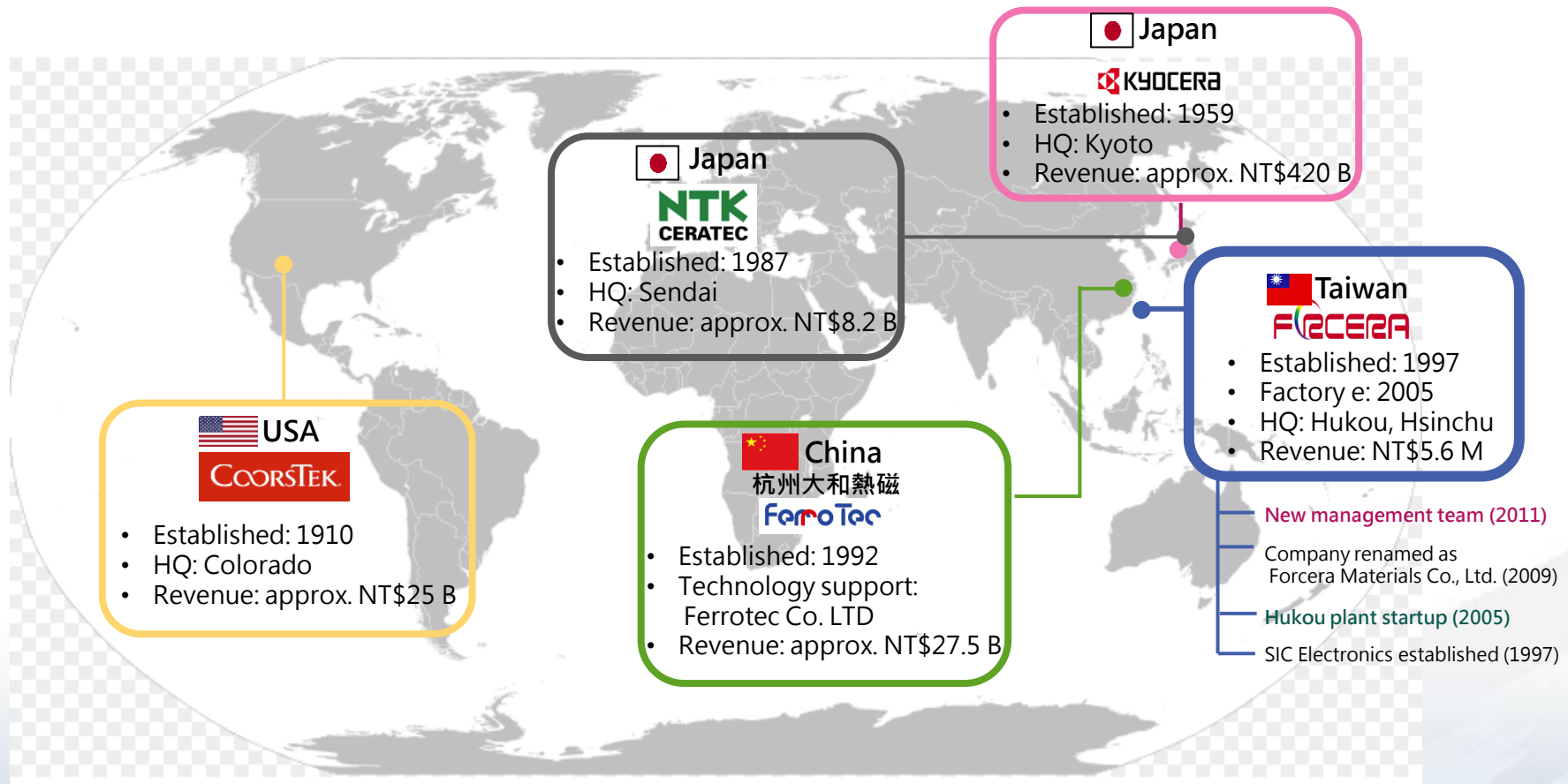
Quartz (石英)

Si Rings (矽環)

External analysis and core competence

FORCERA Competitive environment: fine ceramic

- **Competitors:** long-standing market development with **first-mover advantage**
- **Forcera:** challenge of **technical catch-up**, trying to develop global competitiveness



Source: Forcera analysis based on the information published on company website

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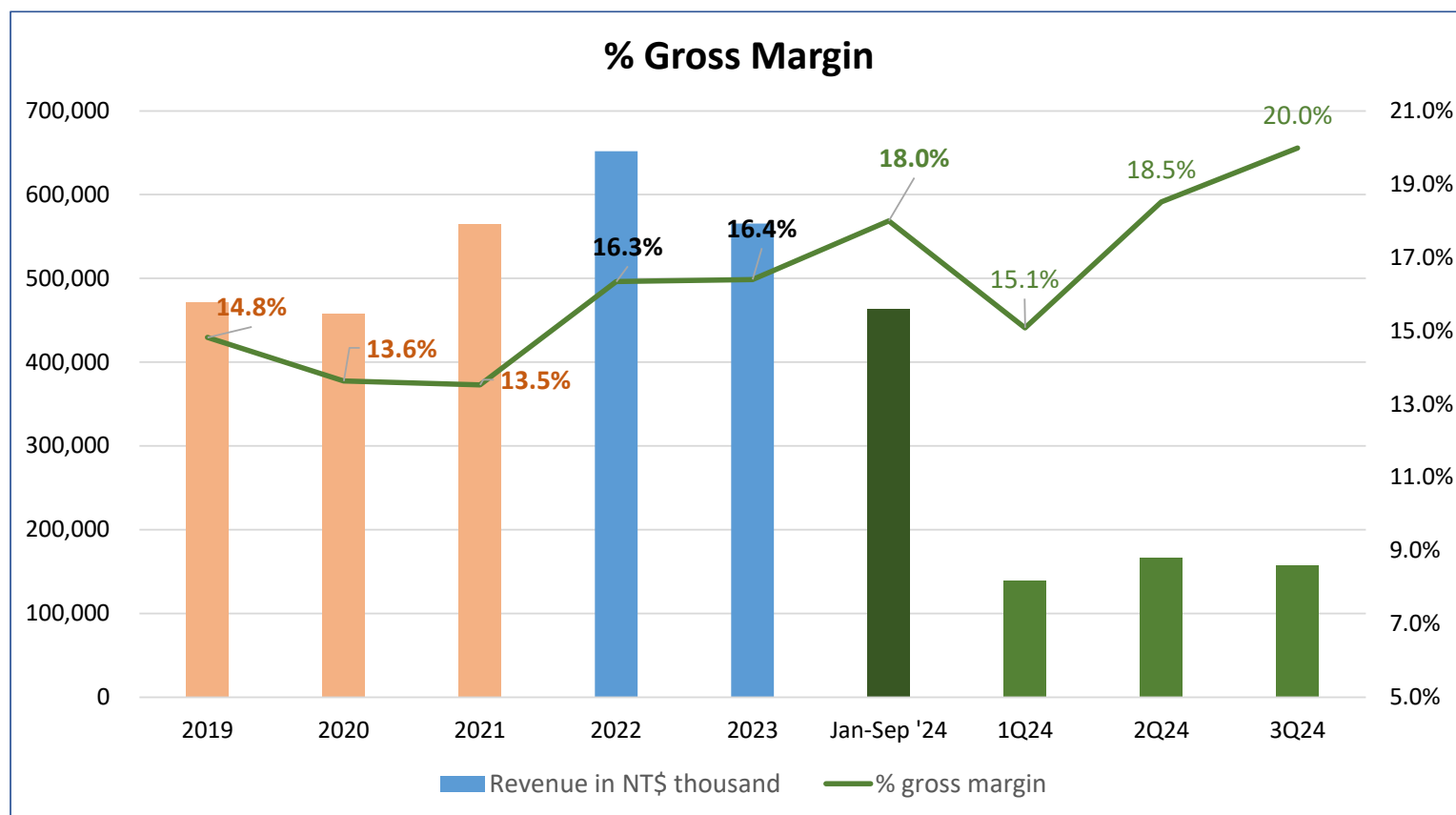
Business performance

Income statement: 2021 to 2023

(NTD in thousand)	2021		2022		2023		2023 over 2022	2023 over 2021
	Audited	%	Audited	%	Audited	%		
Net Revenue	564,799	100.0%	651,728	100.0%	563,365	100.0%	-13.6%	-0.3%
COGS	488,440	86.5%	545,217	83.7%	471,248	83.6%	-13.6%	-3.5%
Gross Margin	76,359	13.5%	106,511	16.3%	92,117	16.4%	+ 0.1 ppts	+ 2.8 ppts
Operating Expenses	57,897	10.3%	72,414	11.1%	73,287	13.0%	1.2%	26.6%
Operating Income	18,462	3.3%	34,097	5.2%	18,830	3.3%	-44.8%	2.0%
Non-Operating Items	(2,630)	-0.5%	8,474	1.3%	3,674	0.7%	-56.6%	-239.7%
Income Before Tax	15,832	2.8%	42,571	6.5%	22,504	4.0%	- 2.5 ppts	+ 1.2 ppts
Net Income	15,832	2.8%	47,942	7.4%	22,176	3.9%	- 3.4 ppts	+ 1.1 ppts
EPS	0.66		2.01		0.80			

Income statement: Jan. to Sep. 2024

(NTD in thousand)	2023 1-9月		2024 1-9月		2024 Q1		2024 Q2		2024 Q3		2024 over 2023
	Audited	%	Audited	%	Audited	%	Audited	%	Audited	%	
Net Revenue	434,028	100.0%	463,609	100.0%	139,093	100.0%	166,814	100.0%	157,702	100.0%	6.8%
COGS	361,105	83.2%	380,229	82.0%	118,118	84.9%	135,926	81.5%	126,185	80.0%	5.3%
Gross Margin	72,923	16.8%	83,380	18.0%	20,975	15.1%	30,888	18.5%	31,517	20.0%	+1.2 ppts
Operating Expenses	54,891	12.6%	63,633	13.7%	19,262	13.8%	21,604	13.0%	22,766	14.4%	15.9%
Operating Income	18,032	4.2%	19,747	4.3%	1,713	1.2%	9,284	5.6%	8,751	5.5%	+0.2 ppts
Non-Operating Items	3,855	0.9%	2,983		2,190		1,028		(237)		-
Income Before Tax	21,887	5.0%	22,730	4.9%	3,904	2.8%	10,312	6.2%	8,514	5.4%	+0.1 ppts
Net Income	19,792	4.6%	20,561	4.4%	3,904	2.8%	8,853	5.3%	7,805	4.9%	-0.4 ppts
EPS	0.72		0.73		0.14		0.31		0.28		0.01



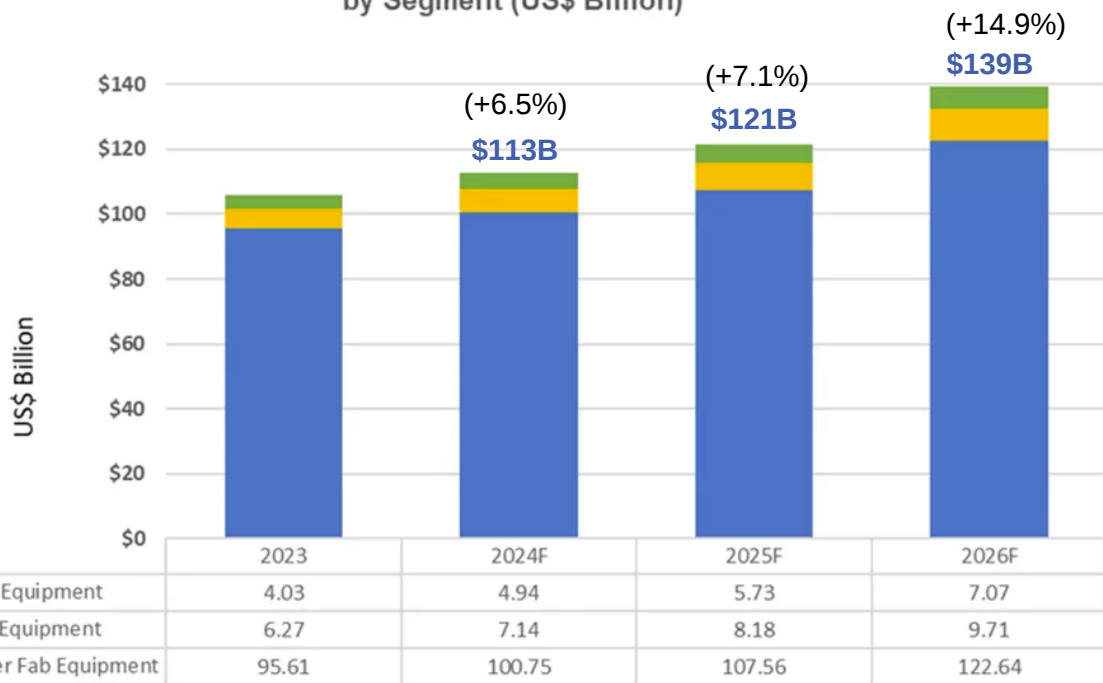
■ % gross margin keeps improving through product portfolio optimization

Balance sheets & key indices

(NTD in thousand)	Sep 30, 2024		June 30, 2024		December 31, 2023		December 31, 2022		December 31, 2021	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Cash, Current Financial Assets	136,737	18.8%	163,186	21.9%	115,065	16.4%	103,168	14.5%	88,235	13.1%
Accounts Receivable	79,307	10.9%	82,841	11.1%	64,743	9.2%	78,814	11.1%	87,108	12.9%
Inventory	167,458	23.0%	152,211	20.4%	152,882	21.7%	154,768	21.7%	149,710	22.1%
Property, plant and equipment	305,679	42.0%	314,337	42.1%	341,372	48.5%	348,813	49.0%	331,395	49.0%
Total Assets	\$728,396	100.0%	\$746,821	100.0%	\$703,685	100.0%	\$712,393	100.0%	\$675,923	100.0%
Accounts Payable	113,693	15.6%	153,717	20.6%	97,893	13.9%	163,577	23.0%	152,487	22.6%
Current Liabilities	164,563	22.6%	208,076	27.9%	146,759	20.9%	207,227	29.1%	197,219	29.2%
Total Liabilities	282,679	38.8%	308,909	41.4%	261,605	37.2%	316,573	44.4%	317,493	47.0%
Total Shareholders' Equity	445,717	61.2%	437,912	58.6%	442,080	62.8%	395,820	55.6%	358,430	53.0%
Key Indices										
Debt Ratio	38.8%		41.4%		37.2%		44.4%		47.0%	
Current Ratio	246.9%		201.6%		238.3%		165.8%		170.9%	
Quick Ratio	136.7%		121.7%		134.2%		91.1%		95.0%	

Semiconductor market outlook and company strategic plans

SEMI 2024 Year-end Total* Equipment Forecast
by Segment (US\$ Billion)



Source: SEMI Equipment Market Data Subscription (EMDS), December 2024

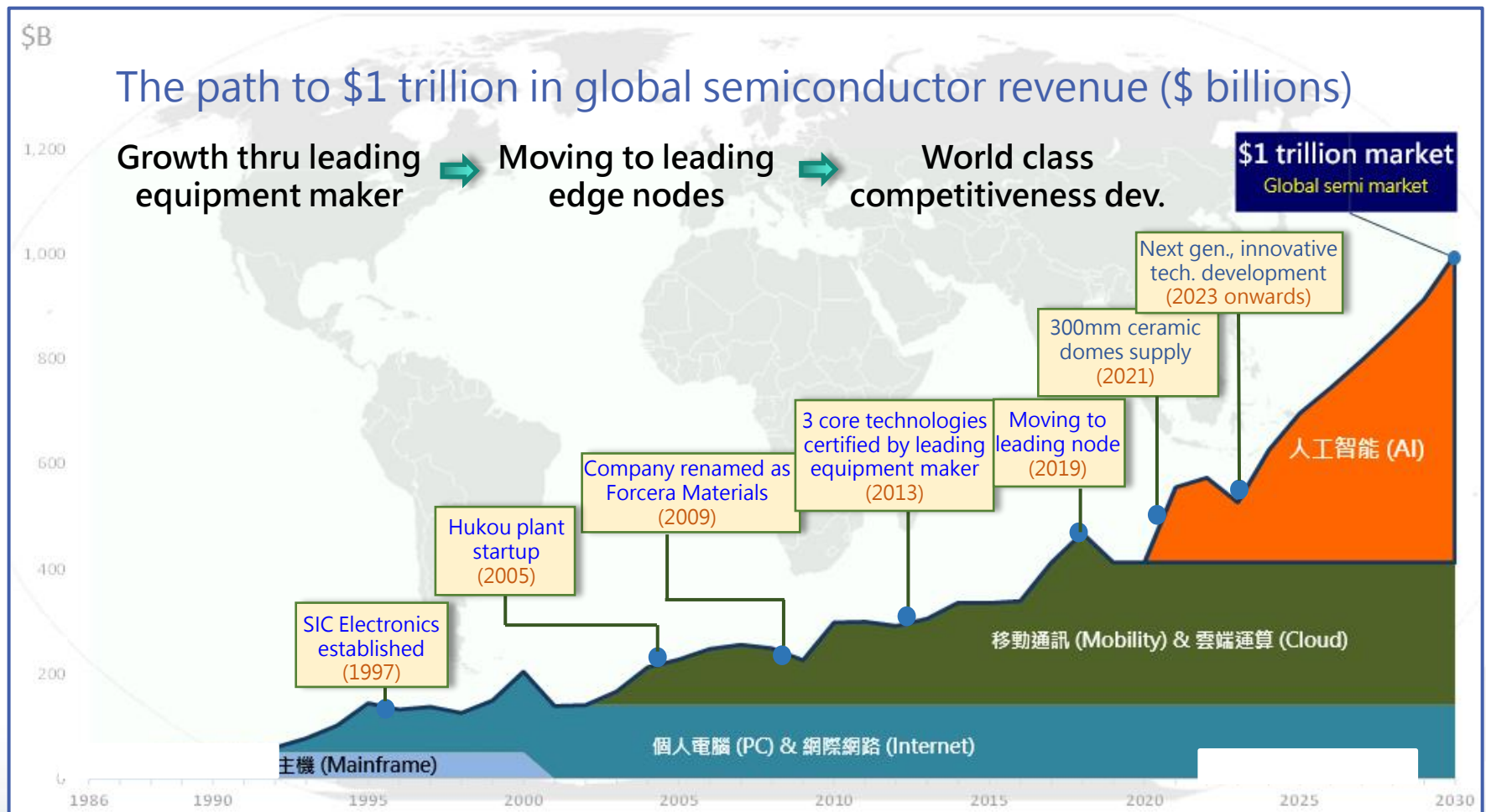
Global sales of total semiconductor manufacturing equipment are projected to grow 6.5% in 2024

- WFE (wafer fab equipment): to grow 5.4%
- Test (test equipment): to increase 13.8%
- A&P (assembly & packaging): to rebound by 22.6%

Equipment forecast to grow 7.1% in 2025

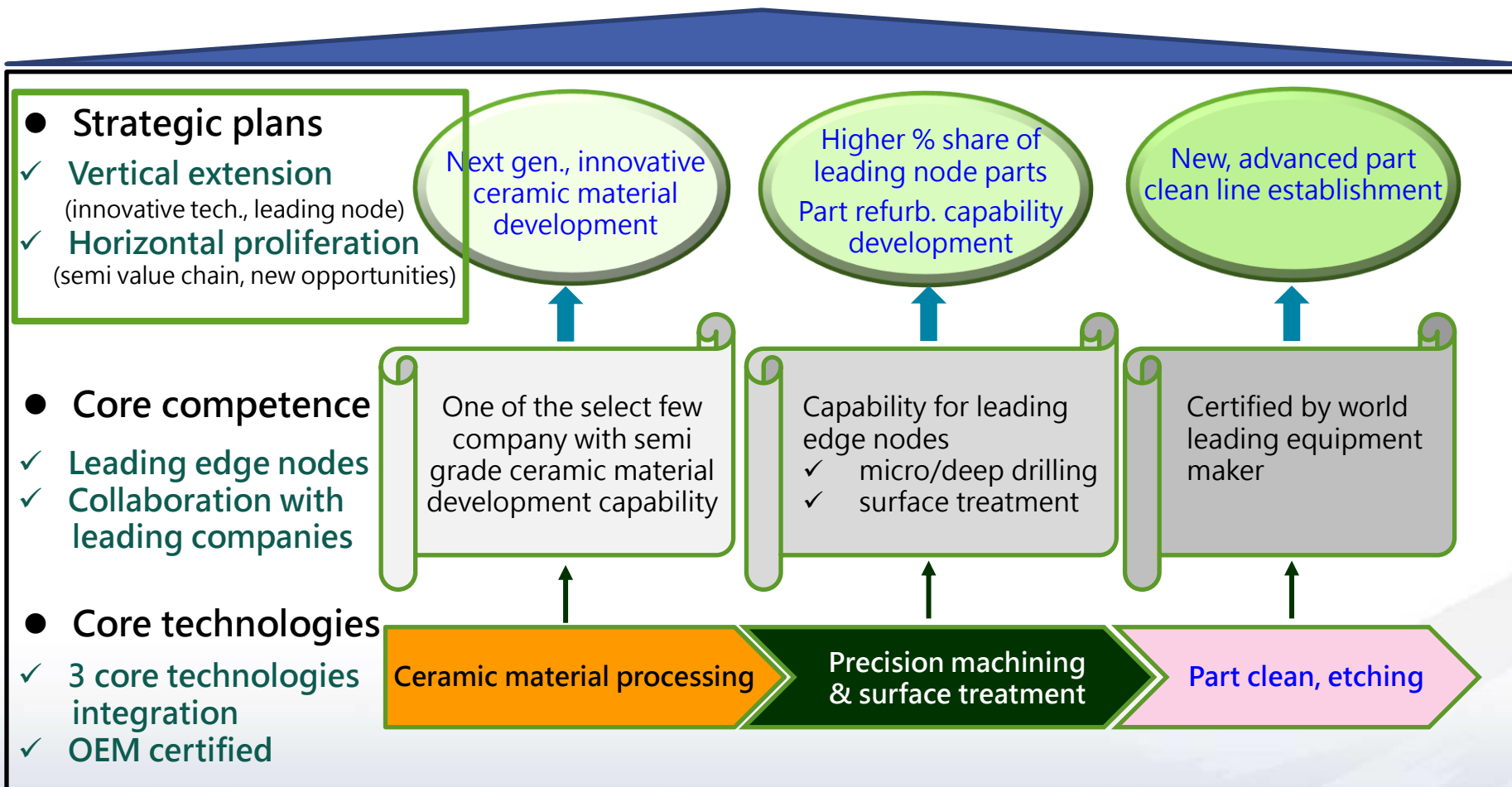
- Global semiconductor manufacturing equipment growth is expected to continue in 2025 and 2026

FORCERA Global semiconductor market outlook



Source: Forcera analysis and extrapolation based on data from World Semiconductor Trade Statistics

To develop global competitiveness by implementing strategic plans in a proactive way



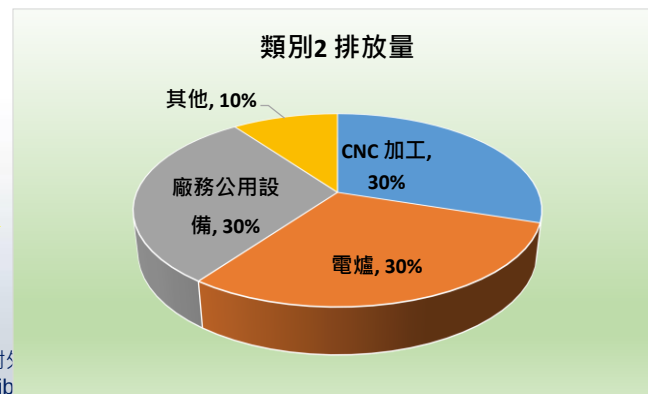
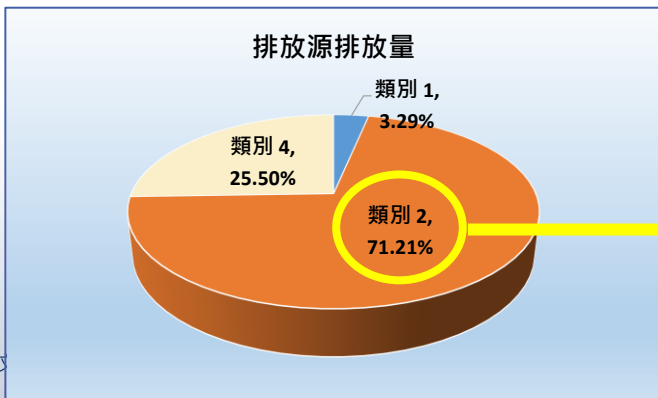
ESG performance

- 率先於2022完成全廠區各類別排放源之排放量盤查 vs. 法規2026之要求
- 自2022年度起已建置碳排量盤查系統，以科學化、系統化、智慧化等彙整廠內各項排放源之數量進行統計、分析以做為公司推動淨零碳排政策目標

各類別排放源排放量

類別	類別1				類別2	類別4	總排放當量
	固定燃燒 註1	移動燃燒 註2	製程排放	逸散排放 註3	外購電力 註4	組織使用產品間接排放 註5	
排放當量 (公噸CO ₂ e)	151.4498				3,281.2065	1,175.0712	4,607.728
	65.5956	15.0899	0.0000	70.7643			
占比 (%)	3.29%				71.21%	25.50%	100%
	1.42%	0.33%	0.00%	1.54%			

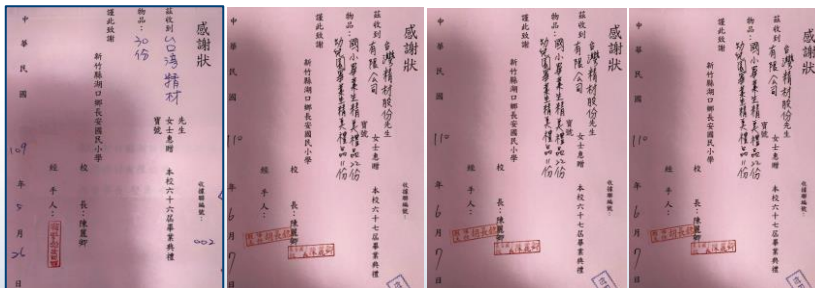
註1: 發電機 註2: 公務車、貨車 註3: 冷氣機、冰箱、製冷飲水機、除濕機、冰水機、汽車空調、空壓機台冷乾機、化糞池、滅火器
註4: 台電 註5: 購買原物料、廢棄物處置及清運



- Certificate of appreciation by school for educational activity support



歷年感謝狀:



- Supporting international semiconductor summer camp
 - helped to develop talents in semiconductor industry
 - enhanced Forcera's visibility in international society

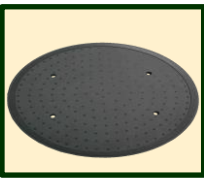
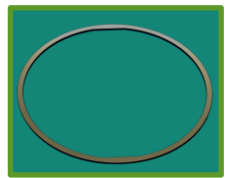


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